

A photograph of two scientists in a laboratory. The scientist on the left is a man with glasses, wearing a white lab coat with 'YOUNG' on the chest. The scientist on the right is a man wearing a white lab coat and a white hairnet. They are both looking at a tablet held by the man on the right. The background shows laboratory equipment and shelves. A large blue triangle with a white star pattern is overlaid on the left side of the image.

# ECOLAB<sup>®</sup>

PROTECTING WHAT'S VITAL<sup>™</sup>

---

Company and Businesses Overview

ECOLAB<sup>®</sup>

# Purpose – Process – Payoff

---

## Purpose

- Discuss who Ecolab is and look at career opportunities

## Process

- Introductions
- Ecolab's Purpose
- Business Partnerships
- Intern Project Examples
- DE&I Footprint
- Internship Opportunities

## Payoff

- Find internship opportunities and learn more about the industry!



Jae Heilig  
Area Manager

PG146 – Paper Division  
Oregon  
9 years with Ecolab



### Career Highlights

#### Education

- ▲ BS Chemical Engineering at Oregon State University
- ▲ MBA at Washington State University

#### Career

- ▲ Intern at GP Wauna 2015
- ▲ ASE class in 2016
- ▲ 3x District MVP
- ▲ 3x Summit Achievement Award
- ▲ 3x Mountaineer Masters Award
- ▲ District Safety Champion
- ▲ Leading Edge Program
- ▲ Enterprise Excellence Green Belt Training

### My Favorite:

- ▲ **Food**  
Anything and everything, except pickles
- ▲ **Place to travel**  
Anywhere the sun shines
- ▲ **Book**  
Michael Crichton novels
- ▲ **Movie**  
Hitch, Interstellar, Pitch Perfect, Remember the Titans
- ▲ **TV Show**  
How I Met Your Mother, Breaking Bad, Game of Thrones, Friday Night Lights, New Girl
- ▲ **Color**  
Nalco Blue
- ▲ **Part of my job**  
The people I work with and the big wins!
- ▲ **Thing about Ecolab**  
Safety culture and dedication to its employees and goals

### About Me

#### Hometown

- ▲ Live in Corvallis, OR
- ▲ Grew up in Portland, OR

#### Family

- ▲ Only child with a small family!

#### Interests and Hobbies

- ▲ Running, Wrestling, Traveling, Basketball, Winning Fantasy Football, Oregon State Beavers



# OUR PURPOSE

We partner to make the world **cleaner, safer** and **healthier** –

Helping customers succeed while **protecting people and resources vital to life.**

# Global Needs Drive Our Growth

## PUBLIC HEALTH



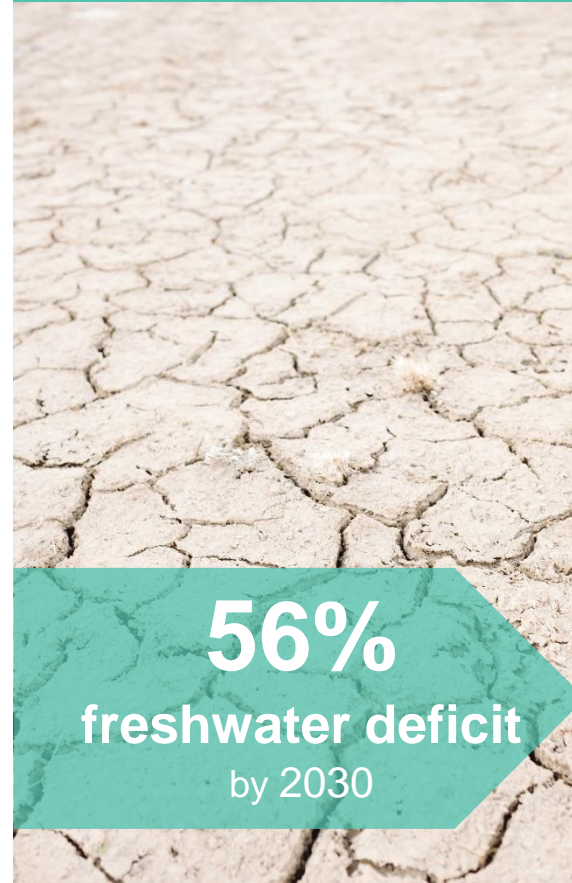
**30%**  
more people  
by 2050

## FOOD SHORTAGE



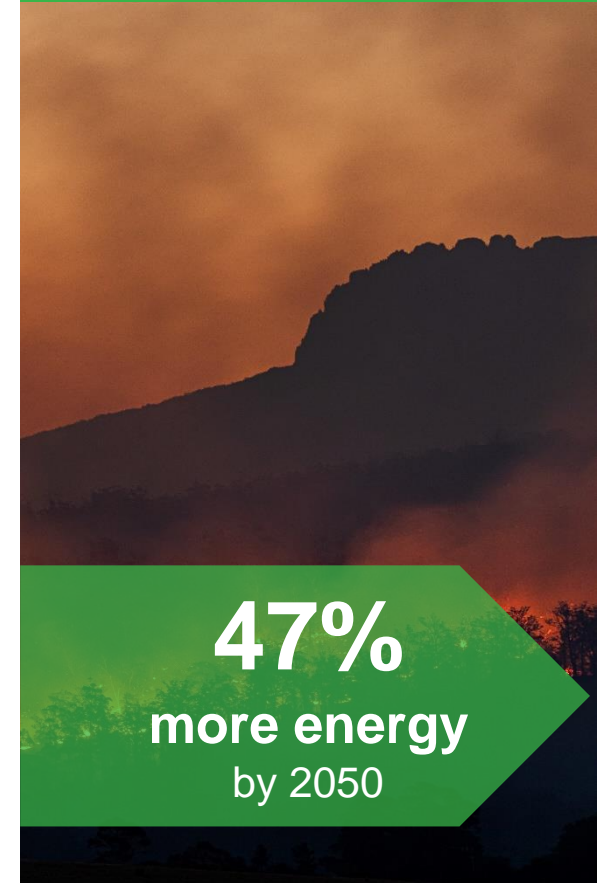
**56%**  
more food  
by 2050

## WATER STRESS



**56%**  
freshwater deficit  
by 2030

## CLIMATE CHANGE



**47%**  
more energy  
by 2050

# Our Reach is Unique

**48,000**

ASSOCIATES

**40**

INDUSTRIES

**170+**

COUNTRIES

**1,200+**

SCIENTISTS

**1,000+**

DIGITAL EXPERTS



**WATER:**  
**MILLIONS**  
OF CUSTOMER LOCATIONS



**FOOD:**  
**36%**  
WORLD'S FOOD  
PRODUCTION



**CLIMATE:**  
**22%**  
WORLD'S POWER



**HEALTH:**  
**1.4 BILLION**  
PEOPLE PROTECTED

# Protecting People and Vital Resources

WATER

CLIMATE

FOOD

HEALTH

## OUR AMBITION



WATER

Clean, abundant water (Net Positive)



CLIMATE

Climate resiliency (Net Zero)



FOOD

Safe, quality food



HEALTH

Safe, hygienic environments

## OUR REACH

4.2 TRILLION gallons of water

20% of the world's power

1/3 of the world's processed food

40% of the population

## OUR 2030 GOALS

300 BILLION gallons

6 MILLION metric tonnes

2 BILLION meals

90 BILLION hands

# Ecolab Groups & Functions



FINANCE

SUPPLY CHAIN

HUMAN RESOURCES

GLOBAL MARKETING & COMMUNICATIONS

RESEARCH, DEVELOPMENT & ENGINEERING

ENTERPRISE EXCELLENCE



# Ecolab's Global Industrial Group

Serving Customers in

**170+** Countries

Headquartered in

**Naperville, IL**

**11,000+**

Global Associates

**8,500+**

Sales Associates

**70**

Plants

**90K+**

Customer Locations

**\$7.2B**

2023 Sales

**30**

Industries Served

**10,000**

Global Patents

Help Customers Save

**215 billion**

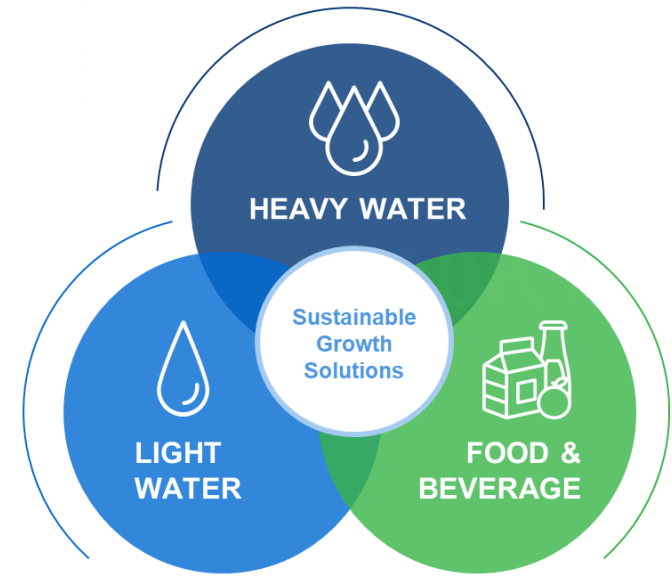
Gallons of Water Annually

# Global Industrial Group – Who We Serve



# Ecolab Industrial Overview

## Business Landscape and Segment Structure



### Heavy Water Sector

### Light Water Sector

### Food & Beverage Sector

Downstream	Global Chemical	Mining	Power	Primary Metals	Paper	F&B	Manufactur.	Transport.	Institutional	Global High-Tech	Water Purity Solutions	Textile Care	F&B	FBGS	Animal Health

Goes to Market as **Nalco Water**

Goes to Market as **Ecolab**

A close-up photograph of a person's hands, with soil on the fingers, gently cupping a small, vibrant green seedling with three leaves. The seedling is growing out of a mound of dark brown soil. The background is a blurred blue-grey color.

**CHEM:**

Help produce

**45%**

of North American  
fertilizer

# 2023 Internship Program



284  
Total Interns

258  
Undergrad

26  
MBA & HR Graduate

30  
INST Sales

110  
Industrial Sales

16  
IT

16  
CDS

9  
Finance MBA

17  
Marketing MBA

20  
Finance

9  
Marketing

45  
Supply Chain

12  
RDE

# OUR STEM PROGRAMS

**Technical Sales**

**Supply Chain**

**Research,  
Development &  
Engineering**

**Digital Solutions &  
IT**

10 -12- week **paid summer internship** for you to grow professionally and personally

**Grow your professional network** through 1-on-1 meetings with Ecolab leaders, professional development workshops, and peer get togethers

Make an impact by applying classroom learnings to a **meaningful project(s)** that has real business impact

Finish your internship with a **realistic job preview** of a “day in the life” of an Ecolab associate

Be considered for a **full-time job offer** (to start upon graduation) at the end of a successful internship

# Intern Presentation Example

---

**ECOLAB**<sup>®</sup>



# By doing what was right, the right way



2023 – Best Employers for Diversity (3<sup>rd</sup> year)



2023 – America's Greatest Places to Work for Diversity (1<sup>st</sup> year)



2022 - Best Employers for New Grads (1<sup>st</sup> year)



2023 – 100% Corporate Equality Index (11<sup>th</sup> year)



2023 – Ranked on Index (4<sup>th</sup> year)



Recipient of the 2022 Terra Carta Seal

Member of  
**Dow Jones Sustainability Indices**  
Powered by the S&P Global CSA

2023 – World & North America Indices



2024 – One of only 6 recognized annually since 2007 (18<sup>th</sup> year)



Climate and Water A Lists & Supplier Leadership List



9th Consecutive Year



2023 - Road Safety Achievement



2023 – Top Companies for Diversity (4<sup>th</sup> consecutive year)



2023 – Ranked on Index (2<sup>nd</sup> year), Perfect Score (1<sup>st</sup> year)



2023 – 8<sup>th</sup> consecutive year, 17<sup>th</sup> time in 20 years



2022 – Top employer for the military & their families (1<sup>st</sup> year)



2024 – Ranked #7 (5<sup>th</sup> year)



2023 - 9th Consecutive Year



# Ecolab's Employee Resource Groups (ERGs)

Employee Resources Groups (ERGs) are led by passionate employees and represent unique cultures, experiences and backgrounds. They are important drivers of DE&I.

They impact the business in a variety of ways:

- Educating employees
- Providing business ideas
- Solving business problems
- Building leadership skills
- Offering networking opportunities
- Acting as Ecolab “brand ambassadors” in their communities
- Providing communities and safe spaces



*Global ERG Leaders at the ERG Summit*

Ecolab's employee surveys have consistently found that **ERG members are more engaged and happier at work** than associates who do not participate in ERGs

# Bring DE&I To Life: Ecolab ERGs



## ACE

Development of associates of Asian descent



## Bridges

Promoting generational understanding and effective working relationships



## CONNECT

Bringing together young professionals across the company



## DAWN

Development of associates with differing abilities and in care-taking roles



## E3

Development of women



## EcoEssence

Connecting cultures among international businesses



## EcoMondo

Connecting culture among international businesses



## HACER

Development of associates of Hispanic/Latinx descent



## MERGE

Advocates for veterans, those currently serving, those impacted by military service, and supporters



## PLAN

Provides quality learning and experiential opportunities for all



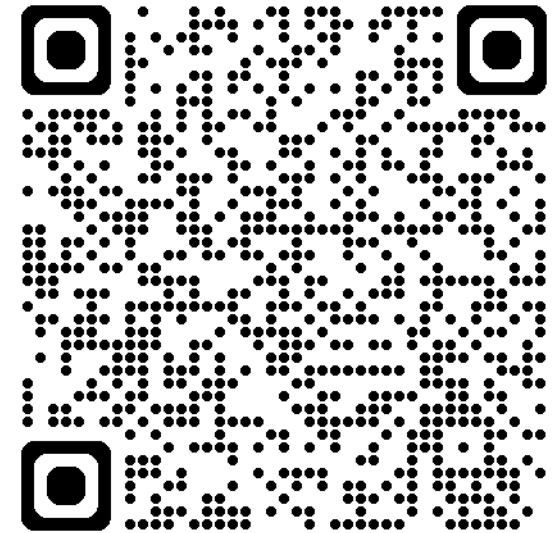
## PRIDE

Supporting associates who are a part of the LGBTQ+ community or allies

# List of Open Internship Positions

Division	Location
CHEM Manufacturing	Burlington, IA
CHEM Manufacturing	Victoria, TX
Downstream (Oil, Gas)	New Orleans, LA
Downstream (Oil, Gas)	Bellingham, WA
Downstream (Oil, Gas)	Los Angeles area
Ecolab Food & Beverage	Portland, OR
Ecolab Food & Beverage	Los Angeles, CA
Global High Tech	Albuquerque, NM
Global High Tech	Atlanta GA
F&B: Grains, Oils, Biofuels	Des Moines, IA
F&B: Grains, Oils, Biofuels	Cedar Rapids, IA
Institutional (Hotels, Hospital, etc)	Oklahoma City/Tulsa, OK
Institutional (Hotels, Hospital, etc)	DC, Houston, Florida, Chicago, Philadelphia
Institutional (Hotels, Hospital, etc)	Washington DC
Institutional (Hotels, Hospital, etc)	Riverside CA
Institutional (Hotels, Hospital, etc)	NYC
Institutional (Hotels, Hospital, etc)	Bay Area (San Jose)
Institutional (Hotels, Hospital, etc)	Atlanta GA
Mining	Salt Lake City, UT
Nalco Water F&B	San Francisco, CA
Paper	Longview, WA
Paper	Auburn, AL
Primary Metals (Steel)	Columbus, MS
Power (Nuclear Power Plants)	Bismarck, ND
Power (Nuclear Power Plants)	Oakland, CA
Power (Nuclear Power Plants)	Phoenix, AZ
Power (Nuclear Power Plants)	Pittsburgh, PA

Apply to our Internship Today!



Send resumes to [trong.cu@ecolab.com](mailto:trong.cu@ecolab.com) and [jae.heilig@ecolab.com](mailto:jae.heilig@ecolab.com) if you are applying!

# FAQ's

- **What is the expected salary range for interns?** We pay \$25/hr for the position. They will be working approximately 40 hours a week.
- **Is there a moving stipend for positions that require moving, and if so, how much?** If they are relocating more than 50 miles from their residential address, we will provide relocation support. This will be variable and dependent on location, but we give students up to a net \$5K to help with the move.
- **Do we provide visa sponsorships?** We do not provide any sponsorships now or in the future. They need to have work authorization.
- **What year of school are internships available to?** We are only looking for Winter 2025 and Spring 2026 grad dates for the 2025 summer internships.

---

# Questions?

---

A collection of words in various languages and scripts, all meaning "Thank You". The words are arranged in a cloud-like pattern, with "Thank You" being the largest and most prominent. Other visible words include: Tack, Kop, Salam, Merci, Gra, Xie, Hvala, Shokriya, Mamnoon, Kasih, Diolch, Kiitos, Sheun, Shnorhakalutiun, Gamsahapnida, Dekuju/Dekujeme, Te'ekkur, Ngiyabonga, Dzekuje, Shokrun, Spaas, Mul, Ači, Dank, Waad, Takk, Cam, Dhanyavaad, Gra, or, al, Xie, Dakujem, Daw, Dhanyavaadaalu, Krap, Dhanyavad, Khopjai, Dankie, Dhanyavaad, Go, Grazie, Faleminderit, Kruthagnathalu, Arigatou, Dhonnobaad, Tack, Grazzi raibh, Gracias, Nandree, Blagodariya, Gomapsupnida, Euxaristo, Kun, Shukriya, Or, ederim, Hain, Dhan, daa, Fyrir, Terima, Enkosi, Danke, dank, Euxaristo, Kun, Shukriya, Or, ederim, Hain, Dhan, daa.

